



SevOne Enables Leading Managed Hosting Services Provider to Increase Performance and Reduce Operating Expenses

August 12, 2008

SevOne announced today that DBSi, a leading provider of disaster recovery, managed hosting and data center services to industries such as healthcare, pharmaceutical, energy and financial services has standardized on SevOne's award-winning, fully distributed network and application performance management solution, PAS™ (Performance Appliance Solution). PAS enables DBSi to monitor, poll and provide critical application performance management data on hundreds of individual devices and interfaces at a fraction of the cost of legacy framework solutions.

Using SevOne's embedded statistics to provide performance polling for individual devices/components or individual metrics within devices, DBSi IT staff provides clients with past trending history, bandwidth utilization, packet loss and more. This valuable capability enables DBSi to improve their level of visibility into circuit connectivity performance and adjust bandwidth needs on-the-fly.

"We've traditionally relied on open source solutions for monitoring individual devices and client applications. As our data center and client volume increased, we saw the need to migrate to a commercially supported monitoring application," said Christopher Black, DBSi's Director of IT and Service Delivery Organization. "With SevOne's turnkey management solution, we can monitor all of our clients simultaneously, consolidating information into a single pane of glass, enabling us to quickly respond to issues that arise."

Specializing in high-density managed hosting solutions that produce a measurable ROI for clients, DBSi leverages SevOne's Instant Graphs to rapidly troubleshoot and generate real-time reports. Black confirms, "As we dynamically increase the number of nodes being monitored during the normal course of business, SevOne has always been able to keep pace with our business."

Moving from multiple open source applications to the user-friendly SevOne interface has also provided Black with the flexibility to deploy his team where they're best utilized. "SevOne has freed up our staff allowing us to work strategically versus tactically, improving internal efficiencies and external reporting."

"DBSi had a clear vision for migrating away from open source applications -- often the lynchpin in hosting managed services -- towards a solution that fostered improved device polling and reporting efficiencies," said Michael Phelan, SevOne's CEO.